

## NISSAN VALUE ADVANTAGE®

**Attention: Nissan Dealer Principals, Executive Managers, Parts & Service Managers, Service Advisors**

**Subject: Supplier transition to New Value Advantage® Wiper Blade Program**

Dear Dealer Partners,

We are excited to announce an important enhancement to our Wiper Blade Program that will strengthen our product offering and improve the overall customer experience across our network.

We are transitioning to a new supplier for our entire wiper blade portfolio. This update is part of our ongoing commitment to deliver stronger product performance, increased quality, and a more streamlined assortment to support your business.

### Introducing 100% Beam Technology

Today, our lineup includes Conventional, Hybrid, and Beam wipers.

With the new program, we will transition to a 100% Beam spec, adopting the latest wiper blade technology in the market.

Benefits of the new Beam-only lineup:

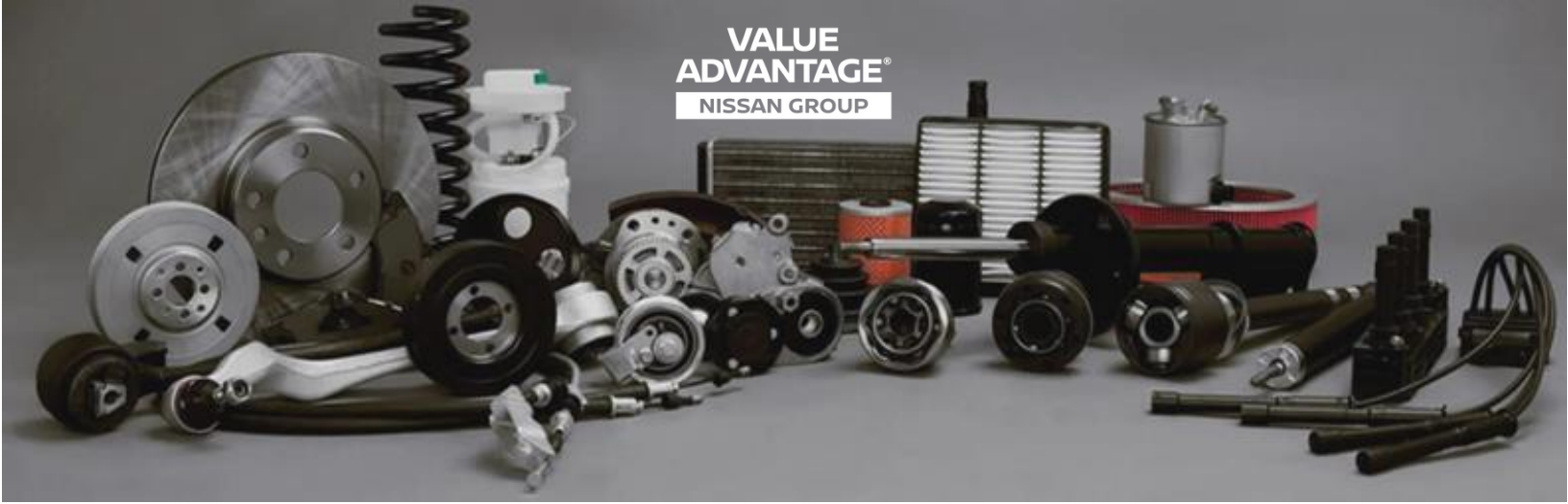
- Superior performance in all weather conditions
- Improved durability and wear resistance
- Enhanced customer satisfaction with a premium-tier product



This transition will significantly simplify our assortment:

- Reduced number of SKUs
- Broader vehicle coverage per SKU
- Improved inventory efficiency for dealers

This means fewer parts to stock while still covering more applications, helping reduce complexity and improving fill rate performance.



## Improved Connector for Easier Installation

The new program includes a **redesigned connector system** that makes installation and removal faster and more intuitive. This improvement is expected to simplify your operations and enhance your customers' experience at the service bay.

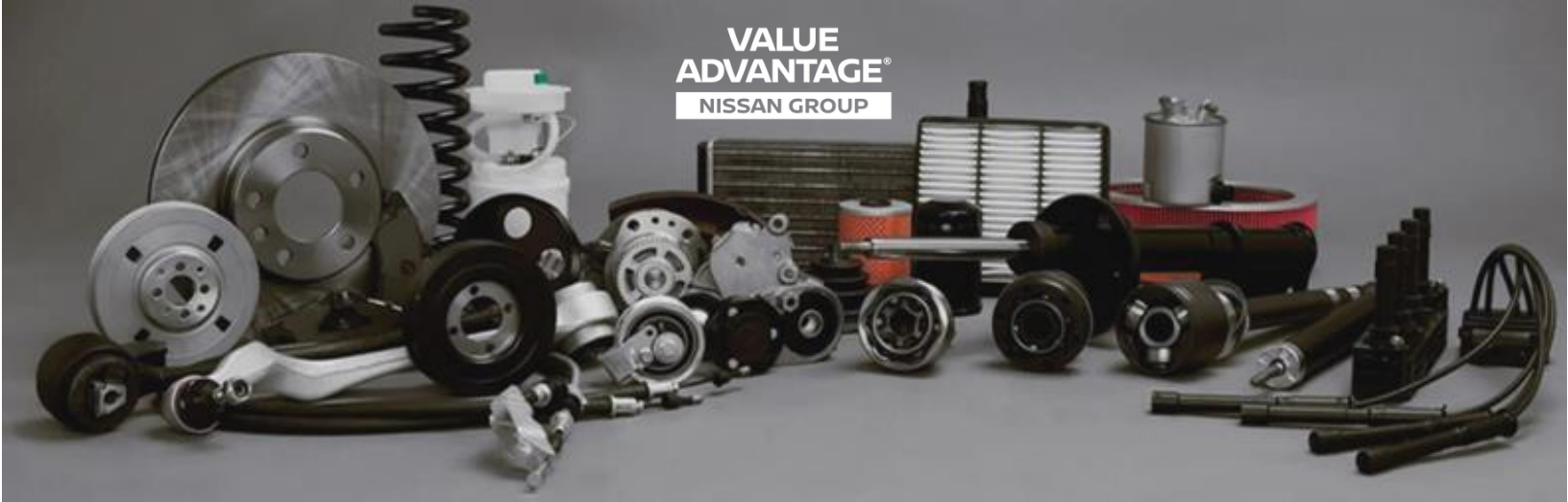
## What to expect?

As with any major product update, there will be a short transition period.

- Dealers may receive two temporary packaging versions during the initial rollout.
- Neither version represents the final packaging design.
- Final standardized packaging is expected to be ready by the end of April.

We appreciate your understanding as we work through this temporary packaging phase. Rest assured, product quality and specifications will be consistent across all packaging types.

**Note:** During the transition, orders may be fulfilled with Beam, Hybrid, Winter, or Conventional blades for the various lengths of wiper blades. Dealers will start to see the new design/part numbers in the PDC around the Week of April 30th, with more becoming available over the course of several weeks thereafter. For reference we have listed below the new part's numbers and the corresponding previous version.

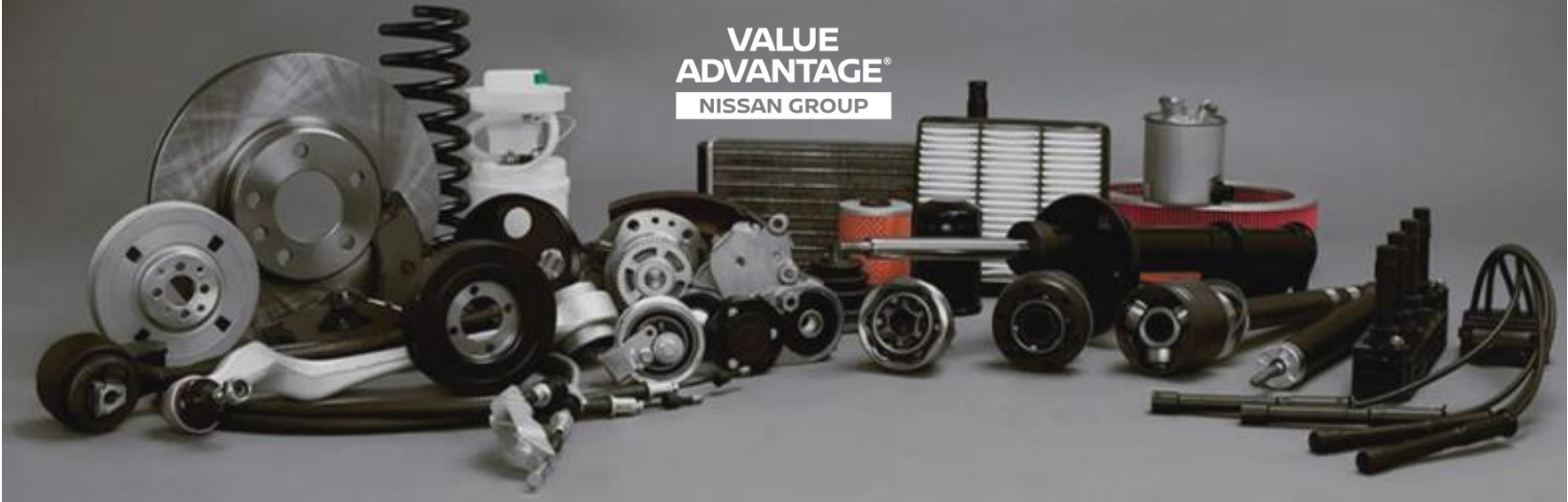


**Replacement parts reference:**

**Nissan Front Value Advantage Wiper Blades**

Value Advantage Part Number (NEW)	Value Advantage Part Number (OLD)
B889U-BT12P	B889U-HS12J
B889U-BT14P	B8893-CT14J
B889U-BT14P	B889U-CT14J
B889U-BT14P	B889U-HS14J
B889U-BT15P	B889U-HS15J
B889U-BT16P	B8893-CT16J
B889U-BT16P	B889U-HS16J
B889U-BT16P	B889L-HS16J
B889U-BT17P	B8893-CT17J
B889U-BT17P	B889U-HS17J
B889U-BT17P	B8893-BT17P
B889U-BT18P	B8893-CT18J
B889U-BT18P	B889U-HS18J
B889U-BT18P	B8893-BT18P
B889U-BT19P	B8893-CT19J
B889U-BT19P	B889U-HS19J
B88YU-BT19P	B88YU-BT19J
B8893-BT19T	B889U-BT19J

Value Advantage Part Number (NEW)	Value Advantage Part Number (OLD)
B889U-BT20P	B8893-CT20J
B889U-BT20P	B889U-HS20J
B889U-BT21P	B8893-CT21J
B889U-BT21P	B889U-HS21J
B889U-BT22P	B8893-CT22J
B889U-BT22P	B889U-HS22J
B8893-BT22T	B889U-BT22J
B889U-BT24P	B8893-CT24J
B889U-BT24P	B889U-HS24J
B88YU-BT24P	B88YU-BT24J
B8893-BT25T	B889U-BT25J
B889U-BT26P	B8893-CT26J
B889U-BT26P	B889U-HS26J
B8893-BT26T	B889U-BT26J
B889U-BT26P	B8893-BT26P
B889U-BT28P	B8893-CT28J
B889U-BT28P	B889U-HS28J



**Replacement parts reference:  
Nissan Rear Value Advantage Wiper Blades**

Value Advantage Part Number (NEW)	Value Advantage Part Number (OLD)
B8793-RB10P	B8793-RB10J
B8793-RB12P	B8793-RB12J
B8793-RB14P	B8793-RB14J
B8793-RB16P	B8793-RB16J
B8793-RD10P	B8793-RD10J
B8793-RD12P	B8793-RD12J
B8793-RD14P	B8793-RD14J
B8793-RT15P	B8793-RT15J
B87Y3-RT12P	B87Y3-RT12J
B889U-BT12P	B8793-RR12J
B889U-BT14P	B8893-CT14J
B889U-BT16P	B8893-CT16J
B889U-BT17P	B8893-CT17J
B889U-BT18P	B8893-CT18J

We appreciate your partnership and support as we introduce this improved wiper blade program. If you have questions regarding the transition, product specifications, or inventory planning, please contact your regional representative.

Together, we are delivering better products and better service to our customers.